Joy of Music
Worcester’s Community Music School
Celebrating Thirty-two Years and You!

Annual Donor Impact Report FY 2018
9/1/17 ~ 8/31/18
You make the fulfillment of our mission possible through your generous support and your conviction that music is essential to our well-being. Your commitment is shared by parents from so many backgrounds who are dedicated to providing music for their children.

The joy you see radiating from these young faces reflects the impact you are having on their lives. Each child brings their passion for singing to our Children’s Chorus, which includes outreach kids from Great Brook Valley. As they discover and develop their own unique talents, they learn that by supporting each other’s gifts and working as a team, they can proudly share a concert of beautiful music with their families and friends.

Through the hard and amazing work of our staff, faculty and board, and the phenomenal support of our donors, we have reached an incredibly exciting point in our history. In addition to steady enrollment growth in private lessons, Shapiro Concert Hall is inspiring an unprecedented number of faculty and student concerts.

We are thinking about the future needs of the three “grand students” (photo below) sitting on the laps of their alumni parents and representing the next generation. As you look through this report, we hope the essential role you are playing in the lives of all our students is clearly evident.

With our deepest gratitude,

~ Joy of Music’s Mission ~

to Enrich Lives and Foster Community through Accessible Music Education and Performance.

Wendy Webster Ardizzone
Director

Mary Ellen Beaton
Board President

Three JOMP alumni, who were students from preschool through high school, enjoyed Patti’s Music & Movement class together with their own children in 2016. Two of their kids are now taking Music & Mov’t for 5 & 6 year olds and one is a beginning cellist.
The Heart of Our Mission

As soon as Joy of Music incorporated as a non-profit organization in 1989, we established our Financial Aid Program as the heart of our mission. Through your giving, you make it possible for students in need of financial aid to study with our superb faculty, develop their talents and reach their musical goals. In return, they contribute their enthusiasm and talent to the spirit and success of everything we do at the school and in the community. JOMP is only 32 years old, but we can already see your long-term impact on our financial aid alumni, many of whom now pass along their love for music as professional teachers and performing artists.

“What makes this music school so special is the vision and philosophy of the Directors and the way in which they realize their ideals. Over the past twelve years I have seen their ideals being implemented through their very careful selection of wonderful teachers, through the way in which they organize and structure various ensemble groups, through their very generous financial aid programs, and through their many fund-raising efforts. As a result, what they have created in JOMP is not just a successful music school but rather an incredible community of students, teachers, parents and donors sharing the joy of music, and bonded through the joy of music. Without this special nurturing environment and the generous financial aid provided by JOMP, my child would not be the musician she is today.” TI (parent)

Performances:

Students and faculty gave a total of 69 performances at JOMP and in the community.

Student Recitals at JOMP *34
Student Community Performances 25
Faculty Concerts at JOMP 7
Faculty Trios in the Worcester 3
Public Schools (Music-to-Go) ______
Total 69

* One high school senior and three juniors gave full-length Solo Recitals in FY 2018.

Enrollment Statistics 9/1/2017 through 8/31/2018:

Individual Enrollment - 435 students

Program Enrollment - 591 (students taking a private lesson and orchestra are counted twice, for example).

The program count reflects the school’s actual operations:

360 in private lessons - 231 in classes and ensembles

Financial Aid totaling $135,661 supported 139 students

(32% of the student body)
84 (60%) from Worcester - 55 (40%) surrounding towns

Diversity (JOMP compared to the 2017 Mass. State Census)

<table>
<thead>
<tr>
<th></th>
<th>White</th>
<th>All Minorities</th>
</tr>
</thead>
<tbody>
<tr>
<td>JOMP</td>
<td>52%</td>
<td>48%</td>
</tr>
<tr>
<td>Worcester City</td>
<td>57%</td>
<td>43%</td>
</tr>
<tr>
<td>Worcester County</td>
<td>77%</td>
<td>23%</td>
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</table>
Outreach and Partnerships

Joy of Music’s approach to Outreach focuses on bringing kids to JOMP, where they experience being part of the school community. Students from Great Brook Valley participate in summer World Drumming and Singing classes as well as Children’s Chorus and Creative Movement during the academic year through our 7-year collaboration with the Worcester Housing Authority (WHA). Our Burncoat Quadrant Initiative, in its ninth year, strengthens and supports the Worcester Public School music programs in JOMP’s neighborhood. Students from six elementary schools and Burncoat Middle and Senior High Schools receive need-based financial aid for private lessons, ensembles and orchestra at Joy of Music. Partnerships with Mentor Network, Rise Above Foundation, Devereux Massachusetts and Ascentria Care Alliance bring children and teens in foster care and teen and young adult unaccompanied refugees to Joy of Music for private lessons. Joy of Music provides financial aid. Drumming workshops were held for school-age children at Rainbow Child Development Center and for teens at Safe Homes.
Giving Back to the Community

Through performances at festivals, annual meetings and nonprofit fund raisers, JOMP students enrich the cultural vitality of the Worcester community. Not only do they learn that by sharing their music they can contribute to the ambiance and success of these events, they learn about the important work of each organization.

A Sampling of Recent Student Community Performances:

Abby’s House - “Spring-Tacular” fundraiser
Briarwood Retirement Community - “Tree of Remembrance” and other resident gatherings
Children’s Friend - “Big Dipper Ice Cream Festival” fundraiser
Discovery Museum Grand Opening of their new building (Acton)
Greater Worcester Community Foundation - Annual Meetings
Habitat for Humanity’s ReStore - Annual Meeting and special events throughout the year
Edward M. Kennedy Health Center - Annual Meeting
Massachusetts Cultural Council - Legislativte Breakfast
Music Worcester - welcoming audiences to Mechanics Hall concerts & Worcester Chorus fundraiser
Notre Dame du Lac Assisted Living - chamber music concert for residents
Open Sky’s Safe Homes for LGBTQ Youth - Gala and People of Courage Awards
Rotary Club - Rotary Foundation Centennial Celebration
Taste of Shrewsbury Street Festival
Worcester County Food Bank - Annual Meetings
Worcester Cultural Coalition - various events
**OVATION CIRCLE**

**Con Vivo ($5,000 and above)**
Anonymous (2)
Leone Buyse & Michael Webster

**Con Gioia ($1,500 - $4,999)**
Anonymous (1)
Victoria & John Aberhart
Wendy & Rich Ardizzone
Penelope Dillon
Deborah Feingold & David Dimenstein
Mary & Warner S. Fletcher
Francesca Bang & Gerald Gleich
Kathie Roche-Goggins & Dave Kahn
Kevin Erkkila & Sharon A. Mahoney
C. Jean McDonough
Paul Rossley
Gordon M. Saperia M.D.
Bruce Fishbein & Sara Shields
Karen & Dennis Troy
John Barstow & Genie Ware

**Con Spirito ($1,000 - $1,499)**
Henry B. Dewey
Thomas H. Ferullo
Andrew & Katie Fletcher
Patricia A. Fuller
David J. Gerbereux
Nitin & Sunita Godiwala
Janet & Geoffrey Graeber
David R. and Rosalie A. Grenon
Friends of Joann LaRochelle
  in honor of her birthday &
  in memory of Joseph LaRochelle
Ralph Metcalf
  in memory of Elizabeth Metcalf
Scott & Lois Rossiter
Robert & Dawn Seiple
Vivian Shortreed
Leonard Vanderkuijp & Dr. Ning Tien

**Con Amore ($500 - $999)**
Isabella Beaton
  in honor of the Beaton Family
Mary Ellen and Eric Beaton
Anne Elliot & Jeff Bernhard
Helen & Kleber Campbell
Christine & Peter Crepeault
Saul Feingold
Allen W. Fletcher
Margaret & Richard Freije
Hon. Geoffrey German
Dr. & Mrs. Robert S. Harper
James & Emily Holdstein
Greer & Ted Jordan
Barrett & Mahroo Morgan
Joel & Zenie Popkin

Con Espressione ($300 - $499)
Heath Drury Boote
  in memory of Alfred Shepard Boote
Robert J. Campomizzi
  in memory of Patti-Lynne Campomizzi

Jim & Nancy Coglin
  in honor of Sam Palermo
Chris & Barry Hanshaw
Loretta Chekani & Walter Henritze
  in memory of Jim Allard
Julie & David Nason
Erika & Wyatt Wade

Con Animo ($200 - $299)
Anonymous (3)
Heather Robinson & Ron Adler
Joan Arnold
Gerard Aurigemma & Nancy Bennet
Mark & Diane Booher
Botsaris Family
Nancy & Tom Buckingham
Cindy and Alan Bushey
  in memory of Jim Allard
Allen Padwa & Alice Caldwell
Kirk & Price Carter
Mary & Dick Dale
Anne Lemos Edgerton
Catherine Phillips and Stephen Erban
Allen and Yda Filiberti
Christian & Laura Gal
Michelle Cordoba Gunter
Roy Imperio
Nora Keil
Jennifer Kent
Joann LaRochelle
Heather and David Larabee
Gail Morgan & Bernie Lempicki
Bob & Susan Licht
Joel Greene & Ann T. Lisi
Nancy McKenna
Steve Knox & Lee Reid
Friends of Caroline Reiner-Williams
  in honor of her birthday
David & Kathleen Rocheleau
Carol Seager
Sharon Strzalkowski
Linda & James Tartaglia
Katya Bosworth & Brian Webster
Huong Trinh and Gerald Wilfong
Stephen & Beverly Woolf
Jim & Helen Wright
Weiqun Li & Xiaofeng Yan

Con Affetto ($100 - $199)
Anonymous (3)
Sue Apostoleres
Wendy & Rich Ardizzone
  in memory of Fay Rossley
  in honor of Tim Houston's birthday
  in memory of Patti-Lynne Campomizzi
  in memory of Elizabeth Metcalf
Atlantic Planning Group
  in honor of Howard & Janet Shainheit
Robert & Dustin Baker
Katharine & Daron Barnard
Jonathan Blake
  in memory of Charlie Harvey
Robert & Karen Bliss
Robert Bodman
Marjorie & Daniel Borg

Janet Bousquet
  in memory of Tim Houston
  & Leona LaRochelle
Cliff & Madeline Browning
Sara Davis Buechner
Alta-Mae Butler
Lucy Candib, M.D.
  in honor of Sara Shields, M.D.
Lynn Adams & Simon Carr
Jane Antoun Cartelli
Patricia Cecil
Patricia Okamoto & Andrew Cherniack
Ted & Maria Choiniski
Andrew & Rebecca Clements
Janet Okada & Mark Coakley
Lucy Colwell
Beth Cournoyer
  in honor of Mr. & Mrs. David Gerbereux
Anne Chaffee & Seth Dahlberg
Carol Donnelly
Alan & Margaret Farwell
Audrey & Neil Feldman
Paul and Sharon Frechette
Mark & Debbie Freeman
Geoffrey Garrett
Daniel Gendler
Michael & Leila Glaser
Jay & Donna Gravel
  in memory of Jay on his birthday
Jo-Ellyn & David Grossi
Janet Guy - Hamilton
Connie & George Hamilton
Midge Blue Hamilton
Nancy Harding
  in memory of Jim Allard
Phil Magnusson & Honee A. Hess
Gregory Horn
  in honor of Jim & Helen Wright
Dick & Betsy Hummel
Martha P. Grace & *Nason Hurowitz
Kazunori & Mitsuko Ito
Don & Patty Jacobs
Dr. Nancy A. Johnson
Kristine Johnson
John & Cynthia Kennison
Elizabeth Keusch
Brad & Robin Klar
Roger and Barbara Kohin
Iouri Alsov & Lynn Kremer
Robert Kubit
Fran Manocchio & Kathy Lanning
Willa Kahn & Gregory Lazan
Catherine Levine
  in memory of Dr. Peter Levine
Drs. Anne & John Lutz
Meredith MacNeill
Ralph & *Elizabeth Metcalf
Eiji Miki
Cheri & Nick Minton
John & Diane Mirick
Wynne Morgan M.D.
Daniel & Mayo Morgan
Melinda & Edward Moynihan
Music Club of Worcester
Michael Haire and Ellen M. O'Conner

Our warmest thanks to the following individuals who donated to Joy of Music's Annual Fund in FY2018.  You bring joy to so many lives through music.

The spirit, love and joy that accompanies your generosity is heartwarming and inspiring!
Thomas Ritacco & Kathleen O’Connor
Heather Otenti
Elizabeth & Dan Pacek
Eileen & Taskin Padir
in memory of Cecilia Martinez
Katie & Chris Palermo
in honor of Sam Palermo
Gerry & Margo Papalia
Maryann & James Pavlik
in memory of Tim Houston
Katherine Perkins
David & Marlene Persky
Stephen and Cynthia Pitcher
*Hon. James F. & *Helen E. Queenan
Elaine Lamoureux & Annette Rafferty
in honor of Wendy & Rich
Anthony Ross
Melissa Blacker & David Rynick
Sue Scesney
Lance & Melissa Schachterle
Barbara Schulman, M.D.
in memory of Patricia M. Shea
Diane L. Shemeth
Phil & Judith Shwachman
Mark & JoAnn Sivazlian
in memory of Jim Allard
Tess Sneesby
Michael & Charlene Sokal
Carol Steinbacher
in memory & in honor of
Dora & Joe Ardizzone
Cathy & Scott Stewart
Joseph & Joyce Tamer
Michael & Kathleen Thompson
Rhys & Helen Townsend
Herbert & Jean Varnum
Alden & Virginia Vaughan
Dolly Vazquez
Frank & Cathy Vellaccio
Joanna Charmant and Matthias Walz
Anu & Sadanand Warrier
Richard & Phyllis Whitten
Kathy & Peter Wilcox
Liz Vaughan & Paul Wright

Con Brio ($50 - $99)
Anonymous (1)
Anonymous
in memory of Harold & Beatrice
Supernor
Anonymous
in honor of Zachary Bushey
Victoria & John Aberhart
in memory of Elizabeth Metcalf
John B. & Mary Lou Anderson
Wendy & Rich Ardizzone
in memory of Nancy Hughes
Johnna & Sergio Bacelis
Robert J. Bartlett
in memory of Vivian Bartlett
*Gary S. & Ellen W. Brackett
Nancy & Rudy Buck
Clarence A. Burlay
Marilyn Butler
Cynthia Carruthers
Jenny & Cay Castonguay
Alan M. Catalano
Christy Clark
Denis & Priscilla Coughlin
Michael & Marsha Cramer
Walter Crockett
Linda Dagnello
Laurie & Phil Davis
Carol & Ernie del Rosario
Donna & Michael Ferguson
Elana Rudavsky & Avi Fischer
Ericka Fisher
David B. Ford
Nan & David Frazier
in honor of Ethel Abramoff
Claire Breyton & Paul Friesz
Michele Fulk
Laurel Furumoto
Kathleen & John Gagne
Susan Tritell & Joel Gendler
Karim & John Goins
Anna Granquist
*Claire Gurney
Sten & Liz Gustavson
Richard J. Horner M.D.
Dan & Alison Huck
Peter Hughes
Frank & Lori Jones
in memory of Betty Dodd
Katheryn C. Keene
Deborah Kelly
Himabindu Tummala & Raj Kommalapaty
Margaret LeBlanc
in memory of Raymond Siegel
Su Li
Jim & Karen Mailloux
Kim & Dianne Mann
Molly & Mel Martinez
Linda Cavaiol & John Medbury
Shirley Merken
in memory of Melvin Merken
Linda Antoun Miller
in memory of Dr. Richard Antoun
Margery & Erwin H. Miller
John S. Morris
Stacey & Peter Mott
Kolbrun & Ricardo Muchiutti
Kathy and Steve Parks
Judith & Thoru Pederson
Robert & Shelley Rappaport
in honor of Lillian Rappaport’s
103rd birthday
Raymond & JoAnne Remillard
Jonathan & Anne Sadick
J. Robert Seder
Debra & Mark Shear
in memory of Sheila Dimenstein
Will Sherwood
Amy Borg and Eric Smith
Keri & Robert Stearns
Pieter Struyk
Devi & Ganesh Sundaresan
in memory of Jim Allard
Toni & Lisa Sutter
Anita & Peter Thomas
in memory of Lonia Kaletkowski
Heidi & John Tierney
Angela Tseng
Mary & Phillip Warbasse
Kirsten Hagstrom and Doyle Ward
James A. Welu
Kathy & Kevin Wilkinson
Natalia Hasler and Chris Williams
Robert & Barbara Zaleski

Con Allegrezza (up to $49)
Anonymous (6)
Marty Ayotte
Jim Barker
Tony & Bethany Baublis
Shari & Paul Belanger
Ann & Arjiet Biswas
in memory of Grace D’Amico
Elizabeth M. Blodgett
Jacqueline & Arthur Bondy
in honor of Heath Boote
Theresa McBride & Bruce Bunke
Melissa Chalmers
Michael & Donna Church
Barbara & Nir Cohen
Bronwyn & Gil Cooper
Jayne & Eric Cotter
Richard & Gretchen Ellison
Ronald & Christine Engvall
Phyllis Estus
Judy Freedman Fask
thank you for bringing joy to the
community
Steven & Betsy Fiedler
Deborah Fins
Ann & Charlie Fleury
Jim & Jessica Fosberry
Frances Friedman
in honor of Tommy Lam &
in memory of Ted Cutler
Frances Gordon
Anna Granquist
Natasha Halpert
in memory of Carmen Simpkins
Daniel Hoak
in honor of Jim Barker
Joyce Mandell & Mike Kantrowitz
Bridget & Jeffery Kazukiewicz
Elaine & Sid Klein
in honor of Lillian Rappaport
Theresa & Jim Kranz
Nancy & Ronald LaPlante
Scott & Mary Jane Lombardi
Brian & Wendy Miles
Warren Olsen
Joe & Laura Papandrea
Michelle & Ed Parent
Lisa Parker
Chelsea & Scott Peoples
Carol Proctor
Paris & Bonnie Qualles
Lillian Rappaport
The Rappaport Family
in honor of Lillian Rappaport
David & Kathleen Rocheleau
in memory of Elizabeth Metcalf
David & Ann Rosow
Elise Scanlan
Lowell Schwartz
Howard & Janet Shainheit
Debra & Mark Shear
in memory of Nora Keil’s birthday
& in memory of Tom Keil
Rae Lillian Siegel  
in honor of Margaret Siegel  
Lowerre & Edward Simsarian  
Dee & Jim Smith  
in memory of Dora & Joe Ardizzone  
Kevin & Carol Smith  
Marie and Steven Soucy  
Emily Starr  
George & Sheila Tetler  
Philip & Josephine Truesdell  
Mark & Tricia Yurkovic  
Greg & Wendy Zinkus  

* Deceased

Bequests
Estate of Ann J. Prouty ~ $50,000  
Estate of Morris Abramoff ~ $1,925  

In Memory of Ray Allard
Susan Allard  
Wendy & Rich Ardizzone  
Joseph D’Angelo  
Nancy Harding  
National Association of Letter Carriers  
Diane & Edward Thornton  
John Willoughby

Timothy J. Houston Memorial Fund at Joy of Music – an agency fund at the Greater Worcester Community Foundation
Rich & Wendy Ardizzone  
in memory of Bruce Bardsley  
in memory of Lilian Prouty  
in memory of Jay Gravel  
in memory of Tim Houston  
Patricia Austin  
in memory of Brian Simpson  
Jennifer Borjeson  
Mary Casey  
Shiwen & Zhong Chen  
John Colorio  
Paula Dumas  
Felicia Greim  
Eliza Hale  
in memory of Jay Gravel  
Anne Houston  
in memory of Bruce Bardsley  
in memory of Lilian Prouty  
in memory of Jay Gravel  
Anne Mattarella  
Nancy Mias  
Jennifer Moore  
Lorraine Ouellet  
Maryanne & James Pavlik  
Yvette Rhault  
Darlene Wagner  
Leone Buyse & Michael Webster  

JOMPATHON 2018
Thank you to the hundreds of individuals who supported JOMPATHON 2018 and to the following corporate sponsors. 100% of the funds raised supported students receiving financial aid.
Augusto Sprinkler Company  
J. J. Bafaro  
Bay State Savings Bank  
Button Tree Kids  
Enosis Graphic Solutions  
F. W. Madigan Company, Inc.  
Johnson String Instrument  
Thomas Woods Insurance Agency

Faculty Concert Series Sponsors
Anonymous (2)  
Victoria & John Aberhart

Student Recital Sponsors
Deborah Feingold & David Dimenstein

Spring Gala Sponsors
Joy of Music Board of Directors  
Mechanics Hall  
Reliant Medical Group

We strive to maintain an accurate donor list. Please let us know of any errors or omissions.

A Beautiful Gift for Joy of Music ~ In the summer of 2017, Joy of Music was honored to be the recipient of donations in memory of a very remarkable man, Philip Rotondo. Professionally, Philip’s talents ranged from being a civil engineer for nearly 40 years (PhD from RPI) to making over 250,000 pizzas at the Rotondo Pizza House, which he ran with his parents. And he loved music. “Phil played the piano beautifully, always trying to master Chopin...” We were moved beyond words when his family donated Phil’s beloved Young Chang piano to the school for our students and faculty to enjoy. Its new home is in the Beveridge & Frances Webster Recital Hall.
Operating and Financial Aid Grants ~ Foundations and Corporation
FY 2018 (9/1/17 - 8/31/18)  FA = Financial Aid   OS = Operating Support

Anonymous ~ $1,000 FA
Jeanne Y. Curtis Foundation ~ $10,000 FA
Fred Harris Daniels Foundation ~ $5,000 FA
Davis Publications Charitable Trust ~ $1,100 OS
Ruth H. and Warren A. Ellsworth Foundation ~ $2,500 FA
J. Irving & Jane L. England Charitable Trust ~ $3,000 FA
The Fletcher Foundation ~ $6,000 FA ~ $5,000 OS
George F. and Sybil H. Fuller Foundation ~ $6,000 FA
Shirley & Joseph Gleich Charitable Trust ~ $15,000 OS

Greater Worcester Community Foundation (GWCF) ~ $10,000 FA
   Morris & Ethel Abramoff Scholarship Fund of GWCF ~ $600 FA
   Norma and Saul Feingold Joy of Music Fund of GWCF ~ $690 FA
   David R. and Rosalie A. Grenon Fund of GWCF ~ $1,000 OS
   Timothy J. Houston Memorial Fund at Joy of Music ~ $200 FA
   Peter & Catharine Levine Fund of GWCF ~ $100 OS
   Paul and Fay Rossley Fund of GWCF ~ $1,500 OS; $3,000 Campaign
   Traina Family Youth Development Fund ~ $5,000 FA
   Joy of Music Program Beveridge & Frances Webster
      Endowment Fund of GWCF ~ $4,630 OS

Hoche-Scofield Foundation, Bank of America, N. A., Trustee ~ $5,000 FA
Kiwanis Foundation ~ $500 FA
Landmann Family Fund at the Vermont Community Foundation ~ $500 FA
Massachusetts Cultural Council ~ $9,100 OS
C. Jean & Myles McDonough Charitable Foundation ~ $2,500 FA
Plourde Family Charitable Trust ~ $1,000 OS
The Progin Foundation ~ $20,000 FA
Richard & Ann J. Prouty Foundation ~ $13,500 OS
Jordan L. Shapiro Charitable Trust ~ $30,000 OS
George L. Shields Foundation ~ $5,000 FA
Sigel Family Foundation ~ $1,000 OS
   in memory of Morton & Vivian Sigel
Stoddard Charitable Trust ~ $6,000 FA
Alice Rowan Swanson Foundation ~ $3,000 FA
Webster Five Foundation ~ $1,500 FA
Worcester Arts Council ~ $3,000 FA ~ Worcester Housing
   Authority Great Brook Valley Outreach Program

“Both of my children have been enrolled in JOMP since a very early age and have learned multiple instruments and been exposed to multiple genres of music. They also are exposed to other children and adults who love music. JOMP’s tuition has always been reasonable, but in this economy I have had to rely on JOMP’s ability to provide financial aid and I am eternally grateful for this. I have not had to ask my children to give up their musical dreams because I couldn’t afford it. Thank You JOMP.”  DP (parent)
“Joy of Music is par excellence and provides a welcoming, diverse environment for young people of all races, ethnicities and socio-economic backgrounds. This is extremely important because music at its best represents all corners of our world, promoting understanding and unity where other endeavors often fail. Towards that end, JOMP is absolutely committed to providing Financial Aid to community members when economics would otherwise rob us of their talent and contribution to our collective voice .... participants experience the true joy of creating with others ..... and knowing that we are all connected and valuable. This is extremely important as we encourage and empower young artists as architects of our collective future.” BM (parent)
### FY 2018 Financial Highlights ~ 9/1/17 to 8/31/18

**AUDITED FIGURES**

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<tr>
<th>INCOME</th>
<th>FY2018</th>
<th>FY2017</th>
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<tbody>
<tr>
<td>Tuition</td>
<td>$552,018</td>
<td>$537,007</td>
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<tr>
<td>Fundraising</td>
<td>$364,349</td>
<td>$325,680</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$916,367</strong></td>
<td><strong>$862,687</strong></td>
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**EXPENSES**

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<tr>
<th></th>
<th>FY2018</th>
<th>FY2017</th>
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<tr>
<td>Personnel</td>
<td>$605,714</td>
<td>$574,182</td>
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<tr>
<td>Admin.</td>
<td>$58,209</td>
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<td>Program</td>
<td>$9,861</td>
<td>$12,132</td>
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<td>Financial Aid</td>
<td>$135,661</td>
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<td>* Occupancy</td>
<td>$101,904</td>
<td>$75,229</td>
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<td><strong>Total</strong></td>
<td><strong>$911,349</strong></td>
<td><strong>$858,796</strong></td>
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**BALANCE**

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<th>FY2017</th>
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<tbody>
<tr>
<td></td>
<td>$5,018</td>
<td>$3,891</td>
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* sans depreciation

**CONTRIBUTIONS BY SOURCE**

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<th>Source</th>
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<th>FY2017</th>
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<td>Individuals</td>
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<td>Foundations</td>
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<td>Government</td>
<td>$12,100</td>
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<tr>
<td>From Campaign</td>
<td>$51,811</td>
<td>$121,423</td>
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<tr>
<td>Events</td>
<td>$7,017</td>
<td>$5,417</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$364,349</strong></td>
<td><strong>$325,680</strong></td>
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**ASSETS**

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<thead>
<tr>
<th></th>
<th>FY2018</th>
<th>FY2017</th>
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<tr>
<td>Current Assets</td>
<td>$83,022</td>
<td>$96,958</td>
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<tr>
<td>Property, Equip.</td>
<td>$2,378,567</td>
<td>$2,445,705</td>
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<tr>
<td>Note Receivable</td>
<td>-0-</td>
<td>$2,850</td>
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<tr>
<td>Investments</td>
<td>$279,125</td>
<td>$264,255</td>
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<td><strong>Total Assets</strong></td>
<td><strong>$2,740,714</strong></td>
<td><strong>$2,809,768</strong></td>
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**LIABILITIES AND NET ASSETS**

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<tr>
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<th>FY2018</th>
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<tr>
<td>Current Liabilities</td>
<td>$18,943</td>
<td>$38,189</td>
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<tr>
<td>Net Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Undesignated</td>
<td>$2,413,636</td>
<td>$2,430,387</td>
</tr>
<tr>
<td>Board Designated</td>
<td>$3,970</td>
<td>$55,878</td>
</tr>
<tr>
<td>Temp. Restricted</td>
<td>$25,040</td>
<td>$21,059</td>
</tr>
<tr>
<td>Perm. Restricted</td>
<td>$279,125</td>
<td>$264,255</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$2,721,771</strong></td>
<td><strong>$2,771,579</strong></td>
</tr>
<tr>
<td><strong>Total Liab. &amp; Net Assets</strong></td>
<td><strong>$2,740,714</strong></td>
<td><strong>$2,809,768</strong></td>
</tr>
</tbody>
</table>

With rare exception, Joy of Music runs a modest operating surplus every year, factoring out depreciation and other non-cash items. Operating and Financial Aid Contributions: 409 households, 22 Foundations and Trusts, 28 corporations (including 8 corporate matching gifts) and 2 government agencies contributed $364,349 to Joy of Music in FY 2018. JOMP’s Audits, 990 forms and Annual Reports are posted on our website at www.jomp.org/About Us/Annual Reports.

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Thank You for “helping young children develop a life-long relationship with music” (from Joy of Music’s Vision Statement ~ 1989)

Music and JOMP are still an important part of these kids’ lives. The top ensemble photo was taken in 2011. The bottom photo of the same students was taken in November of 2017. The five string players are now members of the JOMP Youth Orchestra. The two girls sitting are now pianists. Faculty member Ralph Metcalf is still giving young string players a masterful start to their ensemble experience.

“My children were among the first to attend Joy of Music in 1986. I’ve taken lessons myself, played in an adult jazz ensemble, and served on the board, so I’ve seen all aspects of JOMP as it has grown from a couple of classes in a church basement to a full-blown non-profit community music school that purchased its own building and now serves over 500 students. JOMP is a cultural gem that provides top-notch music education, capitalizing on students’ natural curiosities and talents to lead them along whatever musical path they choose to take. The fact that so many JOMP graduates have gone on to careers in music is a testament to the quality of instruction; but an equal testament is the sheer number who follow other career paths and continue to make music an important part of their life. Joy of Music’s dedication to providing need-based financial aid -- about $140,000 annually for a school with a budget of around $900,000 -- speaks volumes about JOMP’s commitment to all sectors of the community.” RB (JOMP parent, adult student, board member and donor since 1986)