

Joy of Music
Worcester's Community Music School

*We are Celebrating
our 30th Anniversary and You!*



Annual Donor Impact Report FY 2016
9/1/15 ~ 8/31/16



The JOMP Donor Community Brings a Longtime Vision to Fruition

Our FY2016 Annual Report shines a light on the vital role you play as a member of Joy of Music's donor community. Your impact on the school is monumental. Annual Fund donors bring music into the lives of students in need of financial aid, and Campaign donors helped accomplish the long-awaited goal of building a concert hall for the school.

Our concert hall design and construction teams proved to be the most talented and devoted people we could ever hope to partner with. Architect David Krom, acoustical consultant Lincoln Berry, interior designer Dianne Beukema and F.W. Madigan Contractors provided tremendous energy, integrity and professionalism throughout the project.

Over the six months the school was a construction site, we were continually in awe as we watched an extraordinary transformation taking place (see page 9). We marveled at the skills every crew contributed to creating a performance space of such beauty that many people are moved to tears when they see it for first time.

A \$250,000 gift from the Jordan L. Shapiro Charitable Trust in December 2015 brought us close enough to the \$900,000 concert hall goal for the project to be completed in time for our 25th annual Jompathon. The hall would be named after Jordan Shapiro and his father, Joseph, who were both talented drummers. They brought joy to their fellow musicians and audiences through their infectious enthusiasm.

Jompathon was the perfect event to celebrate the opening of the Joseph & Jordan Shapiro Concert Hall. This annual financial aid fundraiser is a marathon student recital that celebrates the school's mission, commitment to community and our Financial Aid Program. There really are no words to describe everyone's emotions as students and faculty filled the hall with music for thirteen hours on January 30, 2016, three days after we received our occupancy permit!

Shapiro Hall is aesthetically beautiful and acoustically marvelous. Its impact on our students and faculty is profound, as evidenced by the inspiration and pride they feel being able to share their music in such an exquisite space. The Dedication of the hall took place on May 7, 2016 and included music performed by current students, alumni and faculty.

To all of you - the foundations, corporations and hundreds of individuals whose support makes everything we do possible - we are profoundly grateful. We hope the difference you are making is vividly apparent throughout this report.



Wendy Webster Ardizzone
Director



*Students celebrate after a recital in the
Joseph & Jordan Shapiro Concert Hall*



David Gerbereux
President

Program Highlights



Joy of Music’s Financial Aid Program is at the heart of our mission “to enrich lives and foster community through accessible music education and performance.” Your support is essential to fulfilling this mission and nurturing the rich diversity we celebrate at JOMP. You make it possible for students in need of financial assistance to study with our outstanding faculty, develop their talent and realize their musical goals. Being part of an inclusive community not only brightens their lives, their participation enriches the entire school and invigorates all our educational programs.

Financial Aid funds 30% to 100% of the students in our Classical and Jazz Ensembles, Youth Orchestra, Children’s Chorus, Music & Movement and Drumming classes.

Outreach Collaborations: Students from Great Brook Valley participated in summer World Drumming classes and Children’s Chorus and Creative Movement during the academic year through our 5-year collaboration with the Worcester Housing Authority. Students from Rainbow Child Development Center’s After-School Program have participated in JOMP classes since 1990. The Burncoat Quadrant Initiative, in its eighth year, strengthens and supports public school music programs in JOMP’s neighborhood. Twenty-seven students from six elementary schools and Burncoat Middle and Senior High Schools receive need-based financial aid for private lessons, ensembles and orchestra.

Enrollment Statistics 9/1/2015 through 8/31/2016:

Individual Enrollment - 405 students

Program Enrollment - 530 (students taking a private lesson and orchestra are counted twice, for example).

The program count reflects the actual operations.

318 in private lessons - 212 in classes and ensembles

Financial Aid totaling \$140,770 supported 130 students (32% of the student body)

79 (61%) from Worcester - 51 (39%) surrounding towns

Diversity (compared to the 2015 Census)

	White	All Minorities
JOMP	58%	42%
Worcester City	70%	30%
Worcester County	87%	13%

Performances: Students and faculty gave a total of 74 performances at JOMP and in the community, reaching a combined audience of over 12,000 people.

Student Recitals at JOMP	*32
Student Community Performances	31
Faculty Concerts at JOMP	3
Faculty Trios in the Worcester	8
Public Schools (Music-to-Go)	_____
Total	74

* 4 high school seniors gave full-length solo Senior Recitals in FY 2016.



Great Brook Valley Summer Drumming with JOMP alumni volunteers



Rainbow Child Development Center at JOMP



Children’s Chorus includes children from Great Brook Valley

Our Extraordinary Individual Donor Community ~ FY2016 (9/1/2015 through 8/31/2016)

Our warmest thanks to the following individuals who contributed to Joy of Music's Annual Fund in FY16. The spirit, love and joy that accompanies your generosity is heart-warming and invigorating! You have an immediate and enduring impact as you enrich so many lives through music.

**OVATION CIRCLE (\$500 or more)

**Con Vivo (\$5,000-\$10,000)

Anonymous (1)

**Con Gioia (\$1,500 - \$4,999)

Victoria & John Aberhart
Wendy & Rich Ardizzone
Deborah Feingold & David Dimenstein
Rodney Ferris
in memory of Natalie Ferris
Francesca Bang & Gerald Gleich
C. Jean McDonough
Paul & *Fay Rossley
Robert & Dawn Seiple
Leone Buyse & Michael Webster

**Con Spirito (\$1,000 - \$1,499)

Saul Feingold
Allen W. Fletcher
Andrew & Katie Fletcher
Patricia A. Fuller
Janet & Geoffrey Graeber
David R. and Rosalie A. Grenon
Kathie Roche-Goggins & Dave Kahn
Kevin Erkila & Sharon A. Mahoney
Barrett & Mahroo Morgan
Gloria & *Roger Plourde
Gordon M. Saperia M.D.
Bruce Fishbein & Sara Shields

**Con Amore (\$500 - \$999)

Christopher Borg
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Christine & Peter Crepeault
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David J. Gerbereux
Geoffrey German
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Marla Maykel
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Elizabeth & Dan Pacey
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Con Animo (\$200 - \$299)

Anonymous (2)

Heather Robinson & Ron Adler
Bruce & Amy Baird
Katharine & Daron Barnard
Nancy Bennet
Tony & Cindy Bizzarro
in memory of Jim Allard
Mark & Diane Booher
Allen Padwa & Alice Caldwell
Robert Campomizzi
in memory of Patti-Lynne M. Campomizzi
Jane Antoun Cartelli
Jim & Connie Crowley
Denise & Jay Cunningham
Jim & Carol Donnelly
Chang Feng
Allen and Yda Filiberti
Arthur & Stephanie Gibree
Loretta Chekani & Walter Henritze
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Nora Keil
Bob & Mary Kennedy
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Racquel & Raymond Kydd
Thank you!
Joel Greene & Ann T. Lisi
Stephen & Valerie Loring
Eiji Miki
Michael Haire and Ellen M. O'Connor
*in honor of the joy of music and
the gift of opportunity*
Joel & Zenie Popkin
Mary Beth & Rob Rockwell
Linda & James Tartaglia
Katy Bosworth & Brian Webster
Huong Trinh and Gerald Wilfong

Con Affetto (\$100 - \$199)

Anonymous (4)
Abigail Adams
Marcia Anderson
Wendy & Rich Ardizzone
in memory of Patti-Lynne Campomizzi
Tracy Kedian & Jeff Baxter
Doug & Cindy Bittner
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in memory of Charlie Harvey
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*in honor and appreciation of the work
you do filling the world with music*
Nancy Fontneau, MD
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*in memory of Claire Austin,
a great singer and pianist*
Marty Ayotte
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Con Allegrezza (up to \$49)
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in memory of Alice Adams
Wendy & Rich Ardizzone
in memory of Jim Allard
Wendy & Rich Ardizzone
in memory of Chuck Severens
Jim Barker
Mary Been
Anne Elliot & Jeff Bernhard

Berni Birch
Dawn Blaquiere
Paul G. Blaquiere
Jackqueline & Arthur Bondy
in honor of Heath & Shep Boote
Chelsey Brindley
*Thank you for all you do to bring music
to children from all walks of life*
Clarence A. Burley
Jerry & Cay Castonguay
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Barbara & Nir Cohen
in honor of Regie Pineda
Gina Cole
Joyce & Tim Cooney
Jayne & Eric Cotter
Martha Densmore
Graham & Shannon Dooley
Richard & Gretchen Ellison
Ronald & Christine Engvall
Anita Kostecki & Michael Ennis
Phyllis Estus
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in honor of Lil Rappaport 101 years young
Judy Freedman Fask
in honor of Rob Rappaport's 70th birthday
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Steven & Betsy Fiedler
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in honor of Wendy Ardizzone
Ericka Fisher
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in memory of Jim Allard
*Guy D. Metcalf
in memory of Josephine Metcalf
Linda Antoun Miller
Maxine & Leonard Morse
Diane & Todd Mulligan
M. Lee O'Leary

continued on next page

Andrew Plummer
 David & Ann Rossow
 Elise Scanlan
 Lowell Schwartz
 J. Robert Seder
 Howard & Janet Shainheit
 Will Sherwood
 Emily Starr
 Carla & Mitch Szymanski
in memory of Barbara Zaleski's father
 Laura Taylor
 George & Sheila Tetler
 Philip & Josephine Truesdell
 Susan & Robert Vogt
 James A. Welu
 Helen Chen & Qifeng Yu
 Greg & Wendy Zinkus

* Deceased

In Memory of Timothy J. Houston

These donations have gone towards establishing the Timothy J. Houston Memorial Fund at Joy of Music, an agency fund at the Greater Worcester Community Foundation. The fund will support the Financial Aid Program at JOMP.

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 Kathie Roche-Goggins & Dave Kahn
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JOMPATHON 2016

Thank you to the hundreds of individuals who supported JOMPATHON 2016 and to the following corporate sponsors. 100% of the funds raised supported students receiving financial aid.

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Victoria & John Aberhart
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We strive to maintain an accurate donor list. Please let us know of any errors or omissions.





Operating and Financial Aid Grants ~ Foundations and Corporation
FY 2016 (9 /1/15 - 8/31/16) FA = Financial Aid OS = Operating Support

- AbbVie Bioresearch, Inc. ~ \$1,000 FA
- Anonymous ~ \$1,000 FA
- Jeanne Y. Curtis Foundation ~ \$10,000 FA
- Melvin Cutler Charitable Foundation ~ \$200 FA
- Fred Harris Daniels Foundation ~ \$6,000 FA
- Davis Publications Charitable Trust ~ \$1,100 OS
- Ruth H. and Warren A. Ellsworth Foundation ~ \$2,500 FA
- J. Irving & Jane L. England Charitable Trust ~ \$3,000 OS
- The Fletcher Foundation ~ \$6,000 FA
- George F. and Sybil H. Fuller Foundation ~ \$6,000 FA
- Shirley & Joseph Gleich Charitable Trust ~ \$5,000 OS
- Greater Worcester Community Foundation (GWCF)
 - Morris & Ethel Abramoff Scholarship Fund of GWCF ~ \$600 FA
 - Norma and Saul Feingold Joy of Music Fund of GWCF ~ \$600 FA
 - David R. and Rosalie A. Grenon Fund of GWCF ~ \$1,000 OS
 - Augusta H. Kressler, MD Fund of GWCF ~ \$250 OS
 - Peter & Catharine Levine Fund of GWCF ~ \$300 OS
 - Marla Maykel Fund of GCWF ~ \$500 OS
 - Paul and Fay Rossley Fund of GWCF ~ \$1,500 OS
 - Traina Family Youth Development Fund of GWCF ~ \$4,700 FA
 - Joy of Music Program Beveridge & Frances Webster Endowment Fund of GWCF ~ \$1,300 OS
- Hoche-Scofield Foundation Bank of America, NA, Trustee ~ \$3,000 FA
- Landmann Family Fund at the Vermont Community Foundation ~ \$3,000 OS
- Massachusetts Cultural Council ~ \$9,100 OS
- C. Jean & Myles Mc Donough Charitable Trust ~ \$2,000 FA
- Plourde Family Charitable Trust ~ \$1,000 OS
- The Progin Foundation ~ \$20,000 FA
- Sigel Family Foundation ~ \$1,000 OS
- Stoddard Charitable Trust ~ \$5,000 FA; \$2,000 (unsolicited) FA
- Alice Rowan Swanson Foundation ~ \$5,000 FA
- Webster Five Foundation ~ \$1,500 FA
- Worcester Arts Council ~ \$1,800 ~ Worcester Housing Authority Great Brook Valley Outreach FA

Corporate Matching Gifts

- Bank of America Charitable Foundation
- Eastern Bank Charitable Foundation
- Hewlett Packard
- Red Hat
- Saint Gobain Corporation Foundation

***With heartfelt gratitude to our campaign donors ~ you have made everything on page 9 possible!
“Sound Investment in the Future” Campaign Final Report ~ \$2,314,060 raised ~ FY2012 to FY2017***

Foundation Grants

George I. Alden Trust ~ \$260,000	Francis A. & Jacquelyn H. Harrington Foundation ~ \$25,000
Stoddard Charitable Trust ~ \$255,000	Paul & Fay Rossley Fund at GWCF ~ \$19,000
Jordan L. Shapiro Charitable Trust ~ \$250,000	Morgan-Worcester Foundation ~ \$16,500
Massachusetts Cultural Facilities Fund ~ \$237,500	Greater Worcester Community Foundation (GWCF) ~ \$15,000
The Fletcher Foundation ~ \$190,000	C. Jean & Myles McDonough Charitable Foundation ~ \$11,000
Jeanne Y. Curtis Charitable Trust ~ \$150,000	Anonymous Donor Advised Fund at GWCF ~ \$10,000
George F. & Sybil H. Fuller Foundation ~ \$80,000	Plourde Family Charitable Trust ~ \$5,000
Mildred H. McEvoy Foundation ~ \$75,000	Wyman Gordon Foundation ~ \$5,000
Ruth H. & Warren A. Ellsworth Foundation ~ \$75,000	Albert J. Gifford Charitable Trust ~ \$3,000
Amelia Peabody Charitable Fund ~ \$50,000	George L. Shields Foundation ~ \$2,000
Joseph & Shirley Gleich Charitable Trust ~ \$50,000	Peter H. & Catherine H. Levine Fund at GWCF ~ \$1,000
Hoche-Scofield Foundation Bank of America NA Trustee ~ 30,000	

Individual Gifts

Con Grazia ~ \$15,000 to \$75,000

Anonymous (2)
Victoria & John Aberhart
Mary & Warner S. Fletcher
Allen W. Fletcher
David R. and Rosalie A. Grenon
Paul & *Fay Rossley
Polly Traina

Con Amore ~ \$10,000 to \$14,999

Anonymous (3)
Wendy & Rich Ardizzone
Christine & Peter Crepeault
Deborah Feingold & David Dimenstein
Rodney Ferris
in memory of Natalie Ferris
Patricia Fletcher
Nitin & Sunita Godiwala
Janet & Geoffrey Graeber
Kevin Erkkila & Sharon A. Mahoney
Mary Beth & Rob Rockwell
Gordon M. Saperia M.D.
Bruce Fishbein & Sara Shields
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Con Vivo ~ \$5,000 to \$9,999

*Jeanne Y. Curtis
Francesca Bang & Gerald Gleich
Nancy McKenna
Gloria & *Roger Plourde
Erika & Wyatt Wade
John Barstow & Genie Ware

Con Gioia ~ \$2,500 to \$4,999

Saul F. Feingold
in memory of Norma Feingold
Thomas H. Ferullo
Andrew & Katie Fletcher
David J. Gerbereux
Jack & Karen Giarusso
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Barrett & Mahroo Morgan
David & Kathleen Rocheleau
Vivian Shortreed

Con Spirito ~ \$1,000 to \$2,499

Mary Ellen and Eric Beaton
*A.Shepard Boote & Heath Drury Boote
Nancy & Tom Buckingham
Helen & Kleber Campbell
Robert J. Campomizzi ~ *in memory of*
Patti-Lynne M. Campomizzi
*Elaine & *Henry J. Ciborowski
Jim & Connie Crowley
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Carol Seager
Linda & James Tartaglia
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Con Anima ~ \$500 to \$999

Anonymous (1)
Heather Robinson & Ron Adler
Tammy Butler
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Con Expressione ~ \$200 to \$499

Abigail Adams
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Con Affetto ~ \$100 to \$199

Anonymous (1)
Annette Joseph & David Ahlin
Tony & Cindy Bizzarro
Mark & Diane Booher
Andrew & Rebecca Clements
Joyce & Tim Cooney
Walter Crockett
Jim & Carol Donnelly
Catherine Phillips & Stephan Erban
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in honor of Rich & Wendy Ardizzone
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Con Brio ~ \$50 to \$99

*Alice F. Adams
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Major Named Gifts:

Joseph & Jordan Shapiro Concert Hall (\$250,000)
 Jeanne Y. Curtis Lobby (\$150,000)
 Beveridge & Frances Webster Recital Hall (\$75,000)
 Jim Allard Library (\$25,000)
 David R. & Rosalie A. Grenon Jazz Studio (\$25,000)
 Music & Movement Studio (\$25,000)
in honor of Twila & Arthur Middleton

CAMPAIGN COMMITTEE ~ Thank You!

Polly Traina, *Co-chair*
 Kathleen Rocheleau, *Co-chair*
 Mary Fletcher
 Jack Giarusso
 Rosalie Grenon
 Ursala Harper
 Gloria Plourde
 Erika Wade
 Richard Ardizzone, staff
 Wendy Webster Ardizzone, staff

In Memoriam:

*Elaine Ciborowski
 *Jeanne Y. Curtis
 *Bill Densmore

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 Carol Steinbeacher
in memory of Richard Smith
 George & Sheila Tetler
 Michael & Kathleen Thompson
 Nancy & Edward Varallo
 Joanna Charmant and Matthias Walz
 Christine Weinrobe
 Richard & Phyllis Whitten

Con Allegrezza ~ up to \$49

Anonymous (1)
 Lucas Apostoleris
 Johnna & Sergio Bacelis
 Mary Been
 Christine Bui
 Theresa McBride & Bruce Bunke

Cindy and Alan Bushey
 Ted & Maria Choinski
 Nadia & John Clifford
 Jayne & Eric Cotter
 Michael & Marsha Cramer
 Marilyn Dufresne
 Judy Freedman Fask
 Steven & Betsy Fiedler
 Jim & Jessica Fosberry
 Judy & Dean Marcus
 Linda Antoun Miller
in memory of Dr. Richard T. Antoun
 *Dorothy A. Palmgren
 Anne Rocheleau
 J. Robert Seder
 Susan Smith
 Karla and Tom Steele
 Anu & Sadanand Warriar
 Lynn Gostyla & David Williams

*deceased

Thanks to the many people who attended the Faculty Recital Hall Benefit Concerts in May of 2014 and 2015. The concerts raised over \$7,000.

Corporate Matching Gifts

Bank of America Charitable Foundation
 Eastern Bank Charitable Foundation
 Medtronics Foundation
 Morgan Worcester, Inc.

Named Teaching Studios (\$10,000 each):

Victoria & John Aberhart Studio
in honor of Wendy Ardizzone
 Jim Allard Studio *in memoriam*
 Barnicle Rockwell Family Studio
 Crepeault Family Studio *in honor of Mike Connors*
 D'Errico Studio
in memory of Thomas & Caroline D'Errico
 Feingold Dimenstein Family Studio
in honor of Nancy Ackerman
 Natalie Ferris Studio *in memoriam*
 Fishbein Shields Family Studio
 Nitin Godiwala & Family Studio
 Stephen E. Long Studio *in memoriam*
 Morgan Family Studio
 Ollila-Dillon Guitar Studio *in honor of Joe D'Angelo*
 Recorder Studio *in honor of Madeline Browning*
 Anne A. Rocheleau Studio *from her loving family*
 Paul & Fay Rossley Studio
 Jerry Sabatini Studio *from an inspired student*
 Saperia Family Studio
 Tim Terranella Studio
in great appreciation from his students
 Nancy Wallen Studio *in memoriam*

Joseph & Jordan Shapiro Concert Hall



A student recital in the old "hall"



Demolition started!



Laying the cement slab



Trusses being installed



Interior framing almost done



The final step ~ installing the floor



Twice as wide, twice as high, 16 feet longer, HVAC and comfortable seating



An acoustical gem ~ Jompathon 2016, the opening event

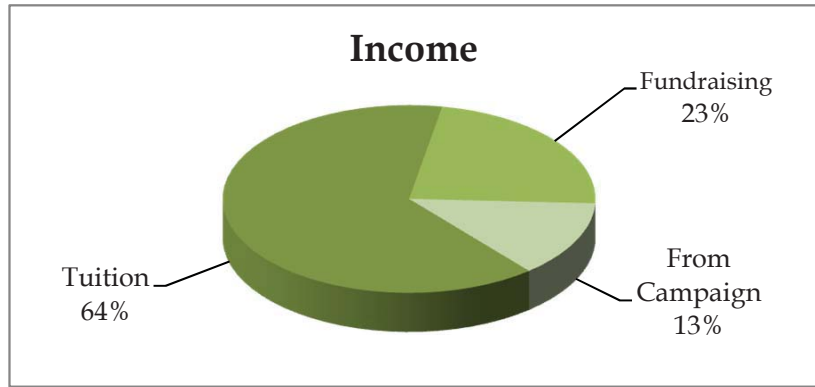
Completed in January of 2016, the Shapiro Concert Hall is the crowning achievement in our "Sound Investment in the Future" Campaign. Launched in 2011, our 25th anniversary year, the campaign has accomplished many important strategic and capital goals:

- * Replaced the collapsed storm water drainage system around the exterior of the building, rebuilt the parking lots and landscaped the grounds - completed in October 2013
- * Paid off the mortgage - originally \$550,000 in December 2000 and \$386,000 when we started the campaign - achieved in October 2014
- * Numerous smaller capital projects to improve teaching, rehearsal and performance spaces, upgrade systems and improve efficiency
- * Improved Directors' salaries to prepare the school for a future leadership transition
- * Constructed a new 200-seat acoustically designed concert hall - completed January 2016

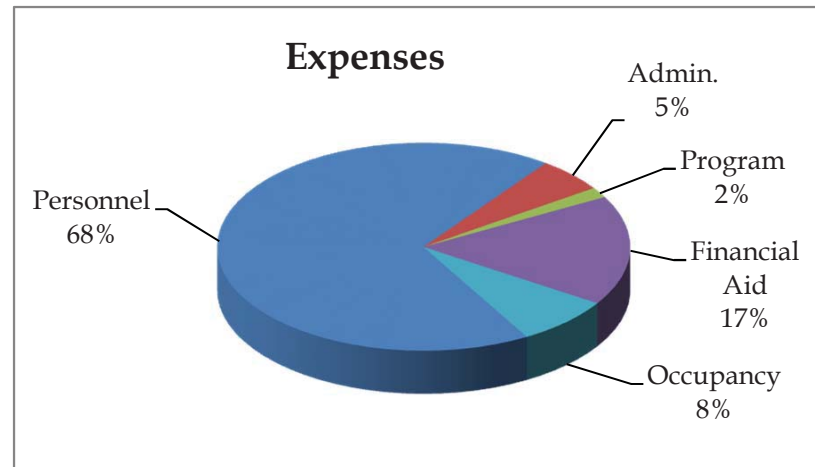
A heartfelt thank you to the individuals, foundations and corporations who contributed \$2,314,060 to achieve these essential campaign goals. The impact of your giving is already being felt and will last far into the future.

FY 2016 Financial Highlights

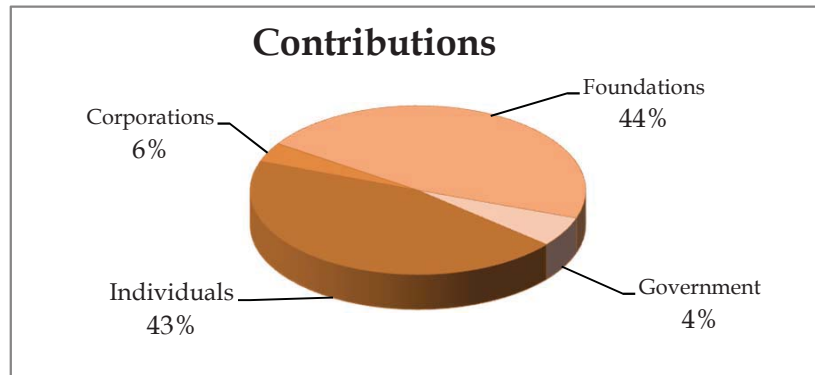
Income	
Tuition	\$530,287
Fundraising	\$189,868
From Campaign	\$108,904
	\$829,059



Expenses	
Personnel	\$564,099
Admin.	\$43,972
Program	\$13,169
Financial Aid	\$140,770
Occupancy	\$62,221
	\$824,231
 Balance	 \$4,828



Contributions	
Individuals	\$84,413
Corporations	\$7,095
Foundations	\$87,460
Government	\$10,900
	\$189,868



With rare exception, Joy of Music runs a modest operating surplus every year, factoring out depreciation and other non-cash items.

Operating and Financial Aid Contributions: 348 households, 18 Foundations, 12 corporations and 2 government agencies contributed \$189,868 to Joy of Music in FY 2016.

JOMP's Audits, 990 forms and Annual Reports are posted on our website at www.jomp.org/About Us/Annual Reports.

Dedication of the Joseph & Jordan Shapiro Concert Hall - May 7, 2016



Julie Metcalf, fiddle (alum)



JOMP Faculty Chamber Music Quintet



Sam Palermo (alum)



JOMP Student Jazz Ensemble



Members of JOMP's Board of Directors



JOMP Student Kaede Ishidate



Polly Traina, Campaign co-chair



Donors and friends gather for the Dedication



Jordan Shapiro's son, Andy

STAFF

Wendy Webster Ardizzone
Director
Richard Ardizzone
Associate Director
Anne Pavlik Martin
Administrative Assistant
Sue Apostoleris
Secretary/Receptionist
Richard Williams
Facility Superintendent

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Jack Giarusso, *Vice President*
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Janet Graeber, *Clerk*
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Geoffrey German
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Sharon Mahoney

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