

Joy of Music

Worcester's Community Music School



Annual Report FY 2014
9/1/2013 ~ 8/31/2014



~ Joy of Music ~
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Annual Report ~ FY 2014 (9/1/13 – 8/31/14)

A Year of Transformation and Gratitude

The year started with a heightened sense of celebration, having completed the Storm Water Drainage System under budget and on time. This top-priority project of the campaign solved the urgent problem of water in the basement and improved the health of the building and the safety and efficiency of the parking lot. By spring everyone was enjoying the beauty of the new landscaping and seeing the fruits of all our hard work on the campaign. We are very grateful to the George I. Alden Trust, Massachusetts Cultural Council Cultural Facilities Fund, Stoddard Foundation and Amelia Peabody Charitable Trust, who granted the funding to make this project possible.

Paying off the mortgage was another major goal, having started the campaign with the mortgage at \$365,000. By the end of FY2014, the mortgage was down to a little over \$150,000. (A happy update – the mortgage was paid off in full on October 10, 2014 with a \$150,000 campaign gift from the Jeanne Y. Curtis Charitable Trust.)

In May at the Faculty Chamber Music Concerts, we publicly launched the campaign's Recital Hall Expansion Project, the last and most exciting of our campaign capital projects. You will be hearing much more about this in FY2015!

Our donor community is making a vital contribution to the entire greater Worcester area through their gifts to Joy of Music, which make it possible:

- * for students unable to pay tuition to study at the school through the Financial Aid Program,
- * to provide instruments through our Instrument Fund to students who can't afford one,
- * to support our talented faculty as performing artists through Faculty Concert Sponsorships,
- * to improve and expand the learning environment through capital projects, and
- * for the school to plan strategically for the future through operating and endowment gifts.

Our heart-felt thanks to everyone at JOMP for their enthusiastic work and the depth of their commitment to the school this past year - from our hard-working staff to the students, faculty, parents, volunteers, Board of Directors and donors. It is a privilege to work with such a dedicated community of people.



Wendy Webster Ardizzzone
Director



Kathleen Roche-Goggins
President 2012 ~ 2014

Program Highlights

Joy of Music served 510 students in FY2014, 303 in private lessons and 207 in classes and ensembles. \$128,004 in financial aid made it possible for 96 students to study at JOMP who could not afford it otherwise. Financial aid is the primary tool that enables us to realize our mission “to enrich lives and foster community through accessible music education and performance.” The positive impact of including everyone regardless of income reaches far beyond the students receiving assistance. Their participation not only brightens their lives, it enriches the entire JOMP community and invigorates all our educational programs.



For example, our Youth Sinfonietta (pictured left), Youth Orchestra, Jazz Ensembles and Children's Chorus would not be viable without our Financial Aid Program, which makes it possible for 30% to 80% of their membership to participate.

Our partnership with Worcester Housing Authority continued with students from Great Brook Valley participating in summer Keyboard and World Drumming classes and Children's Chorus and

Creative Movement during the academic year. The Burncoat Quadrant Initiative, in its sixth year, strengthens and supports public schools in JOMP's neighborhood. Twenty-eight students from six elementary schools and Burncoat Middle and Senior High Schools received need-based financial aid for private lessons, ensembles and orchestra.

Performances: Students and faculty gave a total of 73 performances at JOMP and in the community, reaching a combined audience of over 14,000 people:

Student Recitals at JOMP	27
Student Performances in the Community	25
Faculty Concerts at JOMP	7
Faculty Concert in the Community	1
Faculty Trios in the Worcester Public Schools (Music- to-Go)	14
Total	74



These recitals included 2 Senior Recitals and a Benefit Concert presented by Matthew Ardizzone, guitar, which netted \$1,000 for JOMP's Financial Aid Program.

Friends of JOMP ~ Individual Contributors ~ FY 2014 (9/1/13 to 8/31/14)

Our warmest thanks to the following individuals whose donations to Joy of Music's Annual Fund were received in FY2014. The spirit, love and joy that accompanies your generosity is inspiring! You have an immediate and enduring impact as you enrich so many lives through music. We are also receiving a wonderful response to our Campaign. Campaign donors will be acknowledged at a later date.

****Ovation Circle (\$500 or more)**

****Con Vivo (\$5,000 - \$10,000)**

Anonymous (1)

****Con Gioia (\$1,500 - \$4,999)**

Victoria and John Aberhart
Wendy and Richard Ardizzone
Deborah Feingold & David Dimenstein
Francesca Bang & Gerald Gleich
Barrett & Mahroo Morgan
Paul & Fay Rossley
Polly Traina
Leone Buyse & Michael Webster
In memory of Frances & Beveridge Webster

**** Con Spirito (\$1,000 - \$1,499)**

Roberta & Dustin Baker
Genie Ware & John Barstow
In honor of Tim Terranella
Saul F. Feingold
Allen W. Fletcher
Patricia A. Fuller
Janet & Geoffrey Graeber
David R. & Rosalie A. Grenon
Kathie Roche-Goggins & Dave Kahn
Kevin Erkkila & Sharon A. Mahoney
Marla Maykel
C. Jean McDonough
Gloria & Roger Plourde
Ann J. Prouty
Gordon M. Saperia M.D.
Bruce Fishbein & Sarah Shields
Dr. Ning Tien & Leonard Vanderkuijp

****Con Amore (\$500 - \$999)**

Eric & Mary Ellen Beaton
Hamed & Pegeen Eslami
In memory of Harold Wylie Jr.
Thomas H. Ferullo
Andrew W. Fletcher
Mary & Warner S. Fletcher
David J. Gerbereux
Geoffrey German
Art & Steph Gibree
Chris & Barry Hanshaw
Dr. & Mrs. Robert S. Harper
David & Kathleen Rocheleau

Con Espressione (\$300 - \$499)

Ethel & Morris Abramoff
Kleber & Helen Campbell
Andrew & Rebecca Clements
Jim & Connie Crowley
Allen and Yda Filiberti
In honor of the amazing efforts of JOMP
Greer & Ted Jordan
Nancy McKenna
Bernie Lempicki & Gail Morgan
Joel & Zenie Popkin
Steve Knox & Lee Reid
Vivian Shortreed
James & Linda Tartaglia

Con Animo (\$200 - \$299)

Anonymous (2)
Abigail Adams
Bruce & Amy Baird

Nancy Bennet
Mark & Diane Booher
Heath & Shep Boote
Button Tree Kids
Allen Padwa & Alice Caldwell
Patti - Lynne & Robert Campomizzi
Jane Antoun Cartelli
Peter & Christine Crepeault
Henry B. Dewey
Catherine Phillips and Stephen Erban
Rodney & *Natalie Ferris
Richard & Margaret Freije
Jack & Karen Giarusso
Mindy McKenzie Hebert
Sue Miller & Gary Keilson
Jennifer Kent
Bradford & Robin Klar
Karen Coteleso & Randall Long
Eiji Miki
Scott & Lois Rossiter
Carol Steinbacher

Con Effetto (\$100 - \$199)

Anonymous (7)
Natalie Ackerman
Arman & Nancy Ahrabi-Nejad
In honor of music!
Marcia Anderson
Elsa Anderson-Cox
Wendy & Rich Ardizzone
In memory of Jim Allard
Isabel Beaton
Bob & Karen Lachner Bliss
Robert Bodman
Cushing Bozenhard
Cliff & Madeline Browning
Nancy & Tom Buckingham
Sara Davis Buechner
In celebration of Beveridge & Frances Webster
Tammy Butler
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In honor of Victor Pacheco & Melanie Grazzo
Frank & Mary Carroll
Jenny Wang & Lingrong Chen
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Jim & Nancy Coghlin
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Petra Belady and Joseph Duffy
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Anne Edgerton
Susan Gardner & Peter Eisemann
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Alan & Margaret Farwell
Mark & Debbie Freeman
Joyce Fuller
Geoffrey Garrett
Kristina Wilson & David Geist
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Janet Guy-Hamilton
Luisa & Jim Heffernan
Loretta Chekani & Walter Henritze
Ellen Ruell & Jay Himmelstein, MD
Richard J. Horner
Betty Hoskins
In memory of my sister Grace

Richard & Elizabeth Hummel
Kazunori & Mitsuko Ito
Don & Patty Jacobs
Dr. Nancy A. Johnson
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Bob & Mary Kennedy
Roger and Barbara Kohin
Joel Greene & Ann T. Lisi
Stephen & Valerie Loring
Mrs. Anne & John Lutz
Ralph & Elizabeth Metcalf
John & Diane Mirick
Karen & Alfred Morrissey
Kevin & Ree O'Brien
Michael Haire & Ellen M. O'Connor
In gratitude to the JOMP family
M. Lee O'Leary
In memory of family members
Heather Laurel Otenti
Katie & Chris Palermo
In honor of Sam Palermo
Gerry & Margo Papalia
Katherine Perkins
Stephen & Cynthia Pitcher
Hon. James F. & Helen Queenan
Elaine Lamoureux & Annette Rafferty
Anthony Ross
James Rosseel. Esquire
Paul & Fay Rossley
In memory of Claire Collela
Melissa Blacker & David Rynick
Joan & Lester Sadowsky
Reynald Sansoucy
In memory of Virginia Sansoucy
Lance & Melissa Schachterle
Barbara Schulman, M.D.
In memory of Patricia M. Shea
Carol Seager
Julia & Chuck Severens
In memory of Gene P. Severens
Diane L. Shemeth
Albert B. Southwick
Ruth Rowan & Brian Swanson
Brenda & Bob Thompson
Edna M. Tilander
Helen & Rhys Townsend
Karen & Dennis Troy
Wyatt & Erika Wade
Joanna Charmant & Matthias Walz
Mary & Phillip Warbasse
Huong Trinh & Gerald Wilfong
Jim & Helen Wright
Mavis L. Wylie Ph. D.
In memory of Harold W. Wylie

Con Brio (\$50 - \$99)

Anonymous (3)
Annette Joseph & David Ahlin
John & Mary Lou Anderson
Johnna & Sergio Bacelis
The Barnard Family
Glynda Benham
Richard & Sande Bishop
Nancy & Rudy Buck
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Christy A. Clark
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 Walter Crockett
 Linda Dagnello
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 William & Clair Degutis
 Martha Densmore
 Jim & Carol Donnelly
 Graham & Shannon Dooley
 Dr. Deborah Ekstrom
 Wei Huq Fang
 Elana Rudavsky & Avi Fischer
 Paul & Sharon Frechette
 Ms. Laurel Furumoto
 Michael & Leila Glaser
 Dorista J. Goldsberry
 Peter & Mary Ann Grigg
 Claire Gurney
In memory of Nonnie & Doreen Slovin
 Harold Gurwitz
 Midge Hamilton
 Al and Gail Hargrave
 John & Angela Herdrich
 Phil Magnusson & Honee A. Hess
 Dan & Alison Huck
 Roy Imperio
 Frances & Howard Jacobson
 Tracy Jakobsen
 Katheryn C. Keene
 John & Cynthia Kennison
 Tracy & Morey Kraus
 Iouri Alsov & Lynn Kremer
 Steven & Joyce Kressler
 Betsy Lane
 Fran Manocchio & Kathy Lanning
 Su Li
 Meredith MacNeil
 Molly & Mel Martinez
 Linda Cavaioli & John Medbury
 Dr. Melvin & Shirley Merken
 Cheri & Nick Minton
In memory of Phyllis Spence
 Bruce & Amy Munger
 Putcha R. Murthy
 Music Club of Worcester
 Kathleen O'Connor
 Taskin & Goknur Padir
 Lisa Parker
 Kathy & Steven Parks
 Judith & Thoru Pederson
 Anna Flores-Perez & David Perez
 Nicole Apostola & Kenneth Peterson
 Andrew Plummer
In honor of Jonathan Plummer
 Mary & Bruce Plummer
In honor of Jonathan Plummer
 Ornella & John Quinn
In memory of Jim Allard
 Raymond & JoAnne Remillard
 Lindsey Robb
 Todd & Shelley Rodman
 Gary & Maria Rosen
 Victor Rosenbaum
 Gale Nigrosh & Robert Sakakeeny
 Sumner & Evelyn Silver
 Tess Sneesby
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 Janet A. Sprague
 Janet Stavnezer
 Pieter Struyk
 Sharon Strzalkowski
 Joseph & Joyce Tamer
 William & Jean Theurkauf
 Anita Thomas
In memory of Lindsay Thomas

Michael & Kathleen Thompson
 Dawn & Michael Toon
 Frank & Cathy Vellaccio
 Anu & Sadanand Warriar
 Christine Weinrobe
 Richard & Phyllis Whitten
 Xiaofeng Yan
 Robert & Barbara Zaleski

Con Allegrezza (up to \$49)

Anonymous (5)
 John & Donna Bartlett
 Mary Been
 Anne Elliot & Jeff Bernhard
 Jonathan Blake
 Dawn Blaquiare
 Gary & Ellen Brackett
 Theresa McBride & Bruce Bunke
 Clarence A. Burley
 George & Diane Burns
 Cindy & Alan Bushey
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 Gina Cole
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 Howard Fish
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In memory of Ted Cutler
 The Breyton/Friesz Family
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 Lauren & Eddie Good
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In memory of Carmen Simpkins
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In memory of Vernon Heipler
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In honor of Frances E. Johnstone
 Fran Johnstone
 Joyce Mandell & Mike Kantrowitz
 Alan Karass
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 The Kempton Family
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 Mark & Mayumi Lincicome
 Scott & Mary Jane Lombardi
 Daniel & Gina MacConnell
 Kim & Dianne Mann
 The Martella Family
 Margarita Menocal
 Guy D. Metcalf
 Brian & Wendy Miles
 Linda Antoun Miller
In memory of Dr. Richard T. Antoun
 Leonard & Maxine Morse

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 Kristina Nordberg
 *Dorothy A. Palmgren
 Maryann & James Pavlik
 Carol Proctor
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 Elise Scanlan
 Sue Scesney
 Lowell Schwartz
 J. Robert Seder
 Hyosun Seo
 Howard & Janet Shainheit
 Will Sherwood
 Lolly & Ed Simsarian
 The Sivazlian Family
 Kevin & Carol Smith
 Susan Smith
 James Demetry & Susan Stafford
 Emily Starr
 Devi & Ganesh Sundaresan
 Tom & Lisa Sutter
 George & Sheila Tetler
 E. P. Turner
In honor of Fran Johnstone
 James A. Welu
 Linda Wyatt
 Charlotte & Manny Zax
 Greg & Wendy Zinkus

* deceased

JOMPATHON 2014

Thank you to the hundreds of individuals who supported JOMPATHON 2014 and to the following corporate sponsors. 100% of the funds raised supported students receiving financial aid.

Augusto Sprinkler Company
 Bay State Savings Bank
 Johnson String Instrument
 Living Earth & EVO Dining
 Mark Love & Associates
 Union Music
 Thomas Woods Insurance Agency

Faculty Concert Sponsors

Anonymous (2)
 John & Victoria Aberhart
 Jeffrey & Janet Graeber
 Joy of Music Board of Directors
 Leominster Credit Union
 Martin Brothers Contracting

Student Recital Sponsors

Deborah Feingold & David Dimenstein

Spring Gala Sponsors

Joy of Music Board of Directors
 Mechanics Hall
 Reliant Medical Group
 Worcester Arts Council

Corporate Matching Gifts

AbbVie
 Amica Companies Foundation
 Bank of America Charitable Foundation
 Hewlett Packard
 Medtronic
 Millenium Pharmaceuticals
 Morgan-Worcester
 Saint-Gobain Corporation Foundation

*We strive to maintain an accurate donor list.
 Please let us know of any errors or omissions.*



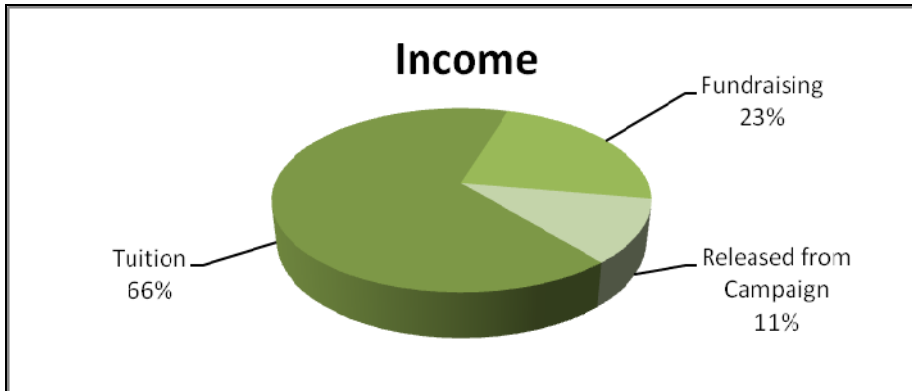
Operating and Financial Aid Grants:
 Foundations and Corporations
 FY 2014 (9 /1/13 - 8/31/14)

FA = Financial Aid OS = Operating Support
Campaign grants will be acknowledged in detail at a later date.

- AbbVie Inc. ~ \$1,000 Financial Aid (FA)
- Anonymous ~ \$1,000 FA
- Augusto Sprinkler Company ~ \$300 FA ~ Jompathon sponsor
- College & University Professional Association for Human Resources ~ \$2,000 OS *In honor of Jack Giarusso*
- Jeanne Y. Curtis Foundation ~ \$10,000 FA
- Fred Harris Daniels Foundation ~ \$5,000 FA
- Davis Publications Charitable Trust ~ \$1,450 OS
- Ruth H. and Warren A. Ellsworth Foundation ~ \$2,500 FA
- J. Irving & Jane L. England Charitable Trust ~ \$3,000 OS *In memory of Thomas R. Mountain*
- Fletcher Foundation ~ \$5,000 FA & \$2,000 OS
- George F. and Sybil H. Fuller Foundation ~ \$6,000 FA
- Shirley & Joseph Gleich Charitable Trust ~ \$2,513 OS
- Greater Worcester Community Foundation (GWCF) ~ \$9,000 FA
 - Bozenhard Charitable Fund of GWCF ~ \$100 OS
 - Norma and Saul Feingold Joy of Music Fund of GWCF ~ \$484 FA
 - David R. and Rosalie A. Grenon Fund of GWCF ~ \$1,000 OS
 - Marla Maykel Fund at GWCF ~ \$1,000 OS
 - Paul and Fay Rossley Fund of GWCF ~ \$1,500 OS
 - Traina Family Youth Development Fund of GWCF ~ \$1,300 FA
 - Joy of Music Program Beveridge & Frances Webster Endowment Fund of GWCF ~ \$1,171 OS
- Johnson String Company ~ \$1,000 FA ~ Jompathon sponsor
- Landmann Family Fund at the Vermont Community Foundation ~ \$1,000 OS *In honor of Conny Landmann*
- Leominster Credit Union ~ \$100 Faculty Concert Sponsor
- Living Earth & Evo Dining ~ \$600 FA ~ Jompathon sponsor
- Mark Love & Associates ~ \$500 FA ~ Jompathon sponsor
- Martin Brothers Contracting ~ \$500 OS ~ Faculty Concert sponsor
- Massachusetts Cultural Council ~ \$6,900 OS
- McCarty Associates ~ \$1,000 OS
- Mechanics Hall ~ \$2,200 discount ~ Gala Sponsor
- Morgan-Worcester ~ \$2,000 OS
- Plourde Family Charitable Trust ~ \$1,000 OS
- The Progin Foundation ~ \$20,000 FA
- Reliant Medical Group ~ \$500 Gala Sponsor
- Stoddard Charitable Trust ~ \$5,000 FA
- Alice Rowan Swanson Foundation ~ \$5,000 FA
- Union Music ~ \$500 FA ~ Jompathon sponsor
- Thomas Woods Insurance Agency ~ \$300 FA ~ Jompathon sponsor
- Worcester Arts Council ~ \$2,000 Gala Sponsor

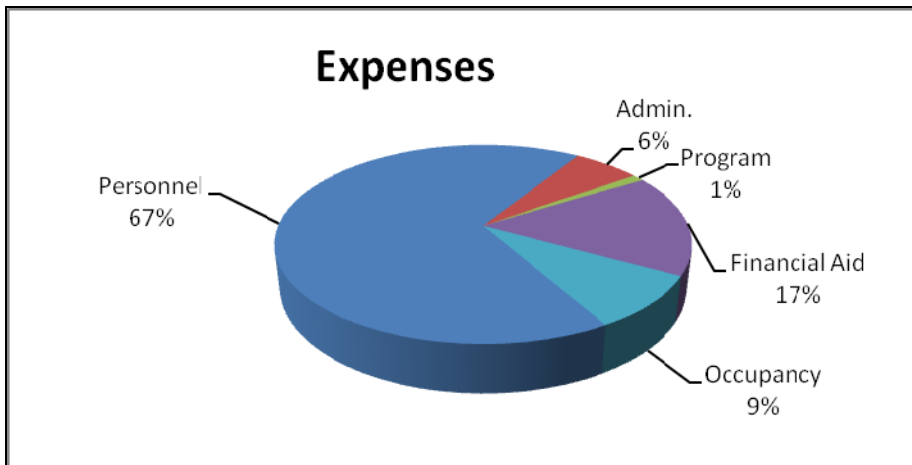
FY 2014 Financial Highlights

9/1/2013 to 8/31/2014



Income

Tuition	\$506,188
Fundraising	\$176,653
Released from Campaign	\$85,831
	\$768,672

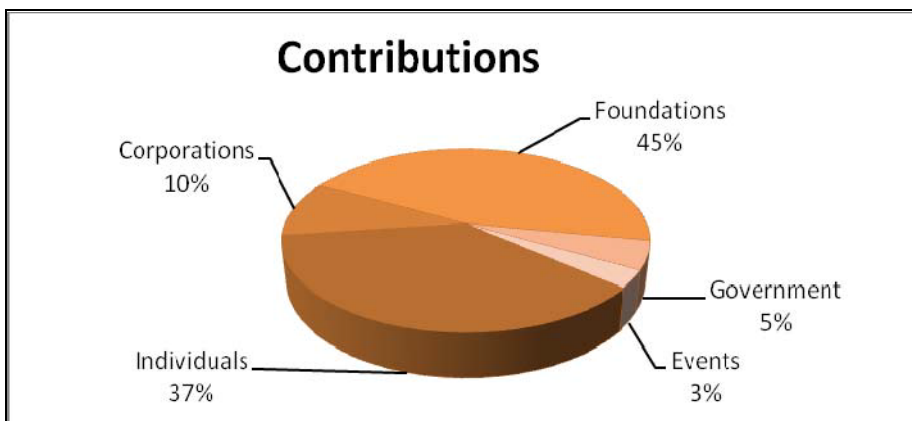


Expenses

Personnel	\$514,590
Administrative	\$47,401
Program	\$8,086
Financial Aid	\$128,004
Occupancy	\$66,744
	\$764,825
Balance	\$3,847

With rare exception, Joy of Music runs a modest operating surplus every year, factoring out depreciation and other non-cash items.

Operating Contributions 413 individuals, 16 corporations, 2 government agencies and 13 foundations contributed \$176,653 to Joy of Music in FY 2014. A bequest of \$50,000 is not included in this operating contributions report. Campaign contributions will be published at a later date.



Contributions

Individuals	\$65,131
Corporations	\$17,491
Foundations	\$79,598
Government	\$8,900
Events	\$5,533
	\$176,653



We note with sadness the passing of Jim Allard in February of 2014. An extraordinary teacher, Jim taught at Joy of Music for 17 years. He was admired by everyone who had the pleasure of seeing him accompany his students at student recitals and JOMPATHON. Always friendly to everyone and encouraging to all our students, Jim is sorely missed. His teaching studio has been named in his honor by an anonymous donor. Donna Allard, Jim's wife, donated Jim's music to JOMP, a treasure trove of classical and jazz music for saxophones.

STAFF

Wendy Webster Ardizzone
Director
Richard Ardizzone
Associate Director
Anne Pavlik Martin
Administrative Assistant
Stacey Mott
Secretary/Receptionist
Richard Williams
Facility Superintendent

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